WILLAMETTE VALLEY VINEYARDS





"One of America's Great Pinot Noir Producers."

– Wine Enthusiast Magazine



Building a Dream

Founder Jim Bernau began planting in 1983. His passion was to make Pinot Noir that would be a classic, elegant representation of the Willamette Valley growing region. Over the past 30 years, with determination and the help of many extraordinary people, Jim's dream has become a reality. We are now producing high quality, sustainably grown Pinot Noir and other cool-climate varietals in sufficient quantities to be available at the finest restaurants and wine shops throughout the world.



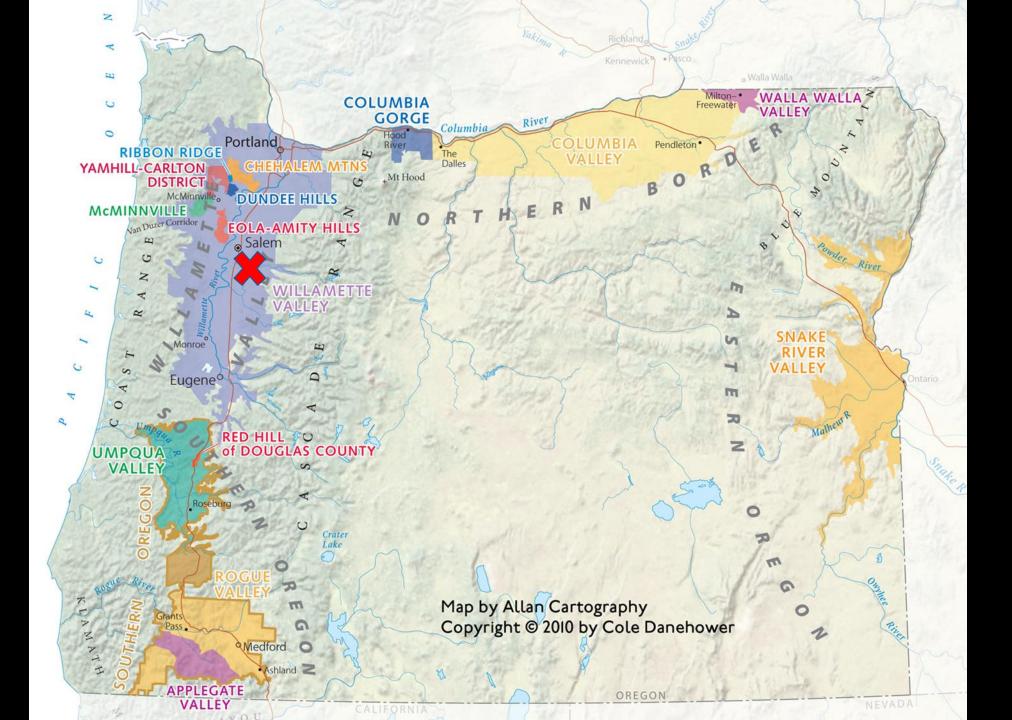


Sense of Place

Our terroir is unique with ancient volcanic, glacial and sedimentary flood soils on slopes where orientation, elevation and grade create unique growing conditions.

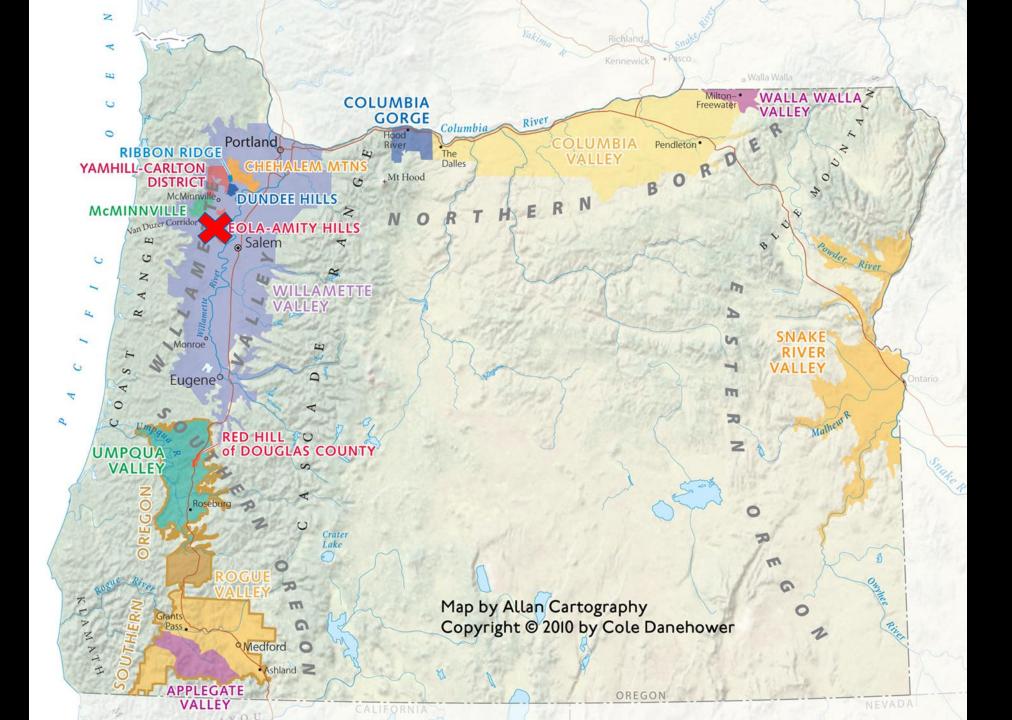
Tending the vines by hand and using minimalist winemaking techniques in small-batch fermentations, we strive to capture the unique sense of place with distinctive elegance and aromatic complexity.





Willamette Valley Vineyards | Above Salem

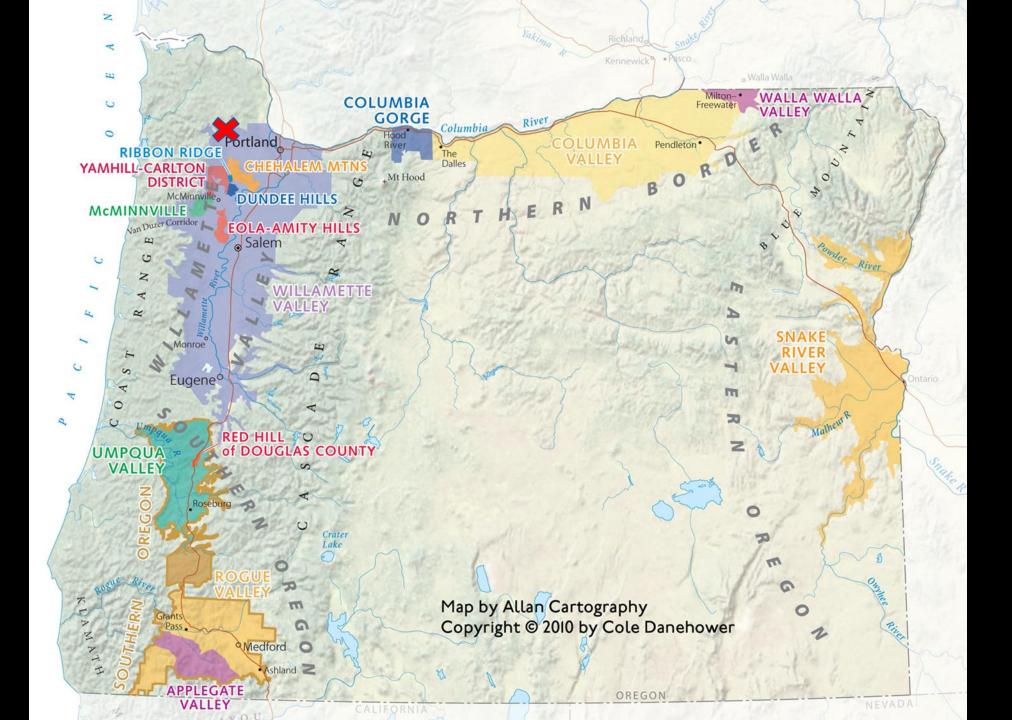
Planted in 1983 by Founder, Jim Bernau on a south-facing volanic flow the vineyard has 53 acres of vines planted at 500 to 750 feet in elevation. The first Dijon clones were grafted in 1993. The Nekia and Jory soils are well drained to a depth of one and a half to six feet.



Elton Vineyard | Above Hopewell

In 2006, Wine & Spirits listed Elton Vineyard as one of the five key vineyards in the new Eola-Amity Hills AVA. Planted in 1983, the vineyard includes 60 acres planted on east-southeast slopes of the Eola Hills. The elevation rises from 250-500 feet, and the vineyard soil is iron-rich Jory.

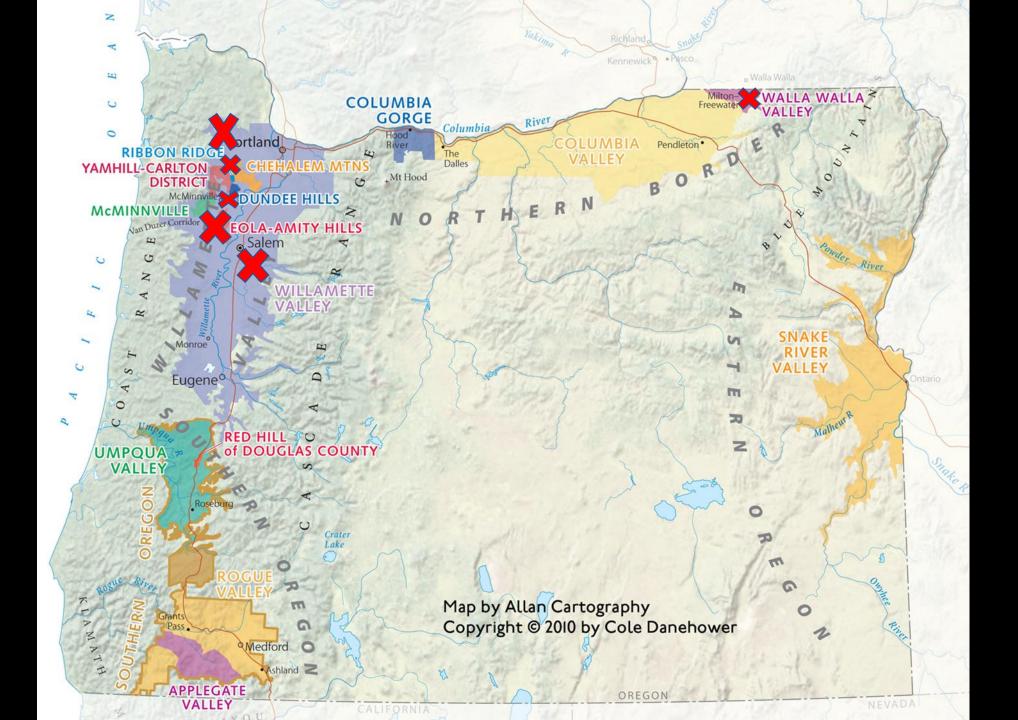




Tualatin Estate Vineyard | Above Forest Grove

Tualatin Vineyard, established in 1973, is one of the oldest and most respected vineyards in Oregon's Willamette Valley. Pinot Noir and Chardonnay from Tualatin took Best of Show for both the red and white categories at the London International Wine Competition in the same year, a feat unduplicated in the competition's history. Covered in Laurelwood soil, the slope is south-facing with an elevation of 250-530 feet.





OREGON SOLIDARITY TIMELINE



THE FIRE Started July 15th, 2018

The Klondike Fire burned in the Rogue River-Siskiyou National Forest. The fire started on July 15th from a lightning strike in the area of Klondike Creek about 9 miles southwest of Selma, OR. It burned 175,258 acres with smoke the most intense before veraison.



CONTRACTS CANCELLED

September 22, 2018

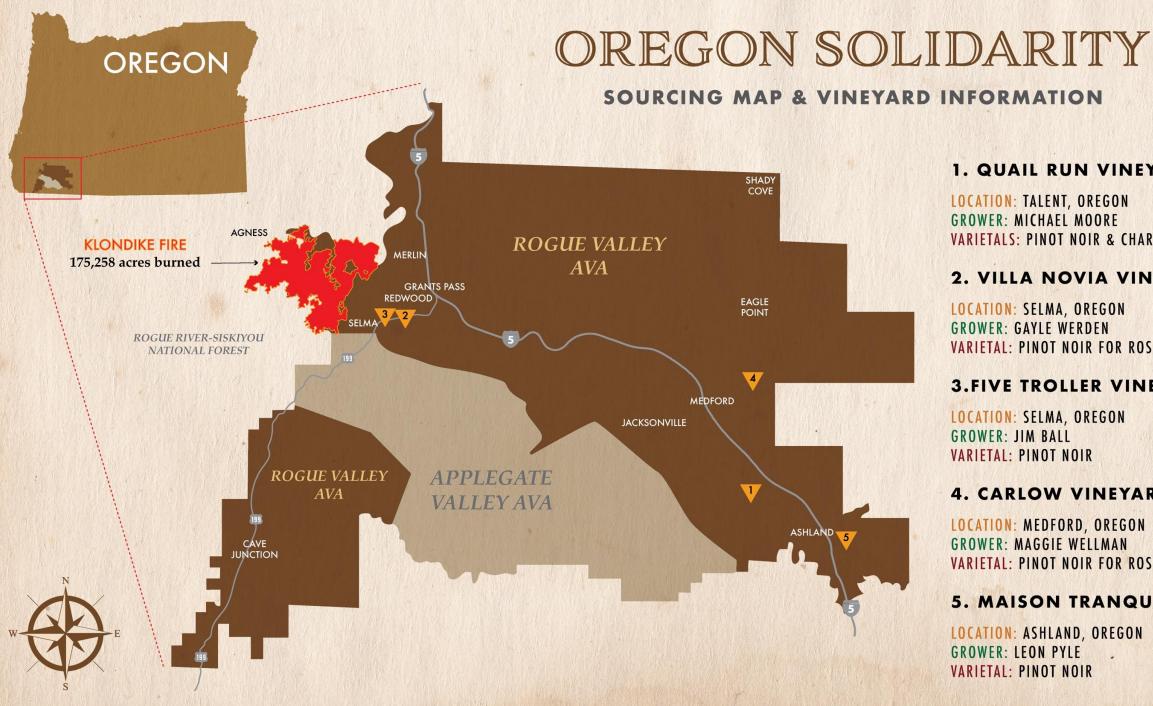
Growers were expecting to harvest between September 28 - mid-October, but received their letters of cancellation dated on September 22, 2018.



OREGON SOLIDARITY HARVEST

Harvest took place between October 4th-12th, 2018

We learned of this crisis on Thursday,
September 26th, spent the weekend
collecting all the grower's information and
tested their fruit for smoke taint. We
harvested all the fruit we could between
October 4th-12th before we simply ran out of
time before the grapes were getting too ripe.





1. QUAIL RUN VINEYARDS

LOCATION: TALENT, OREGON GROWER: MICHAEL MOORE

VARIETALS: PINOT NOIR & CHARDONNAY

2. VILLA NOVIA VINEYARD

LOCATION: SELMA, OREGON GROWER: GAYLE WERDEN

VARIETAL: PINOT NOIR FOR ROSÉ

3. FIVE TROLLER VINEYARD

LOCATION: SELMA, OREGON

GROWER: JIM BALL VARIETAL: PINOT NOIR

4. CARLOW VINEYARD

LOCATION: MEDFORD, OREGON GROWER: MAGGIE WELLMAN VARIETAL: PINOT NOIR FOR ROSÉ

5. MAISON TRANQUILLE

LOCATION: ASHLAND, OREGON

GROWER: LEON PYLE VARIETAL: PINOT NOIR



OREGON SOLIDARITY

CHARDONNAY • ROSÉ OF PINOT NOIR • PINOT NOIR

ROGUE VALLEY AVA

WILLAMETTE VALLEY VINEYARDS



Estate

WILLAMETTE VALLEY · CHARDONNAY

Stewardship of the Land

We believe wine tastes better when made from naturally grown winegrapes. Our customers enjoy these wines with the knowledge that we have acted responsibly. WVV is now the leading producer of Oregon Certified Sustainable Wine, with all of our vineyards and winery certified LIVE (Low Input Viticulture and Enology) and Salmon Safe.

The Mediterranean cork forests are second only to the Amazon Rainforest in their importance to the earth's biosphere. We pioneered the use of Forest Stewardship Council certified sustainable cork in our bottles and have launched a consumer recycling effort, Cork ReHarvest, in partnership with Whole Foods and Rainforest Alliance.

To reduce our carbon footprint and promote energy independence all company tractors and delivery vehicles are run on biofuel and we offer up to 50 gallons a month free to our employees for commuting to work.







Bio Fungicides

- -Powdery Mildew
- -Botrytis
- -Trunk Diseases

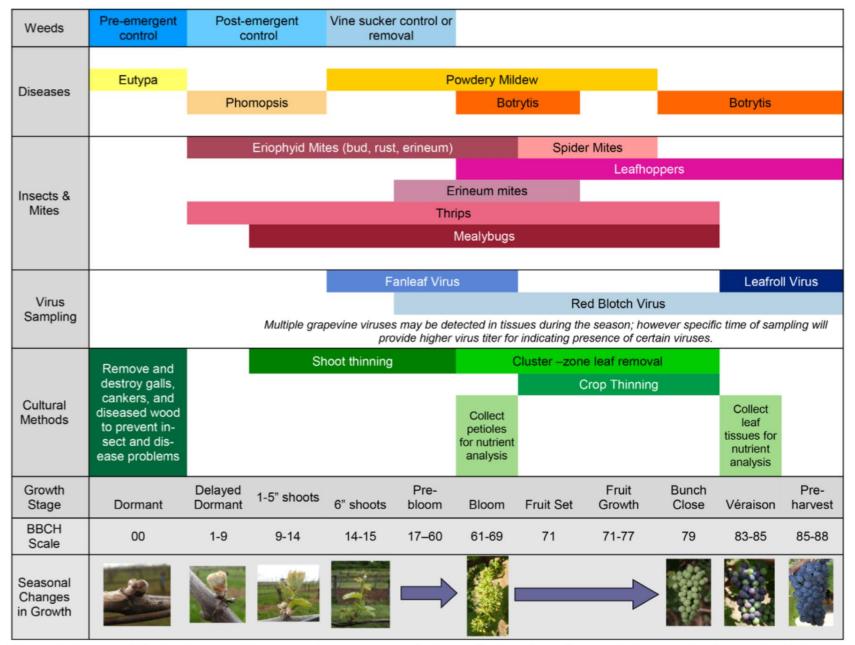


Figure 1. Seasonal timing for monitoring and management of weeds, insects, mites, and diseases in vineyards. Main pests of concern across Oregon's grape growing regions are included. Growth stages and BBCH-scale are based on the extended BBCH-scale (Figure 2, page 3). Figure by Patricia A. Skinkis, © Oregon State University.

2019 Pest Management Guide for Wine Grapes in Oregon

P.A. Skinkis, J.W. Pscheidt, M.L. Moretti, V.M. Walton, A. KC, and C. Kaiser



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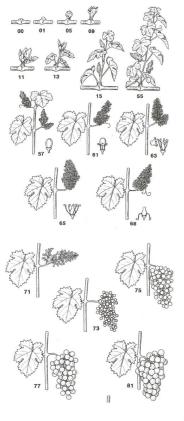
Vineyard pest management timing	
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Introduction

This guide is developed for use by managers of commercial vineyards in Oregon. It provides recommendations for chemicals, formulations, and usage rates of products that are intended to prevent, manage, and control vineyard diseases, insects, mites, and weeds. When considering a pesticide, evaluate its efficacy and its impact on beneficial arthropods, honey bees, and the environment. Not all registered pesticides are listed in this guide. These recommendations are based on research, label directions, and vineyarduse experience for Oregon.

It is important to have a thorough knowledge of grapevine phenology (growth stage) in relation to the current seasonal climate and how it relates to

Principal Growth Stages of Grapevines—Extended BBCH Scale



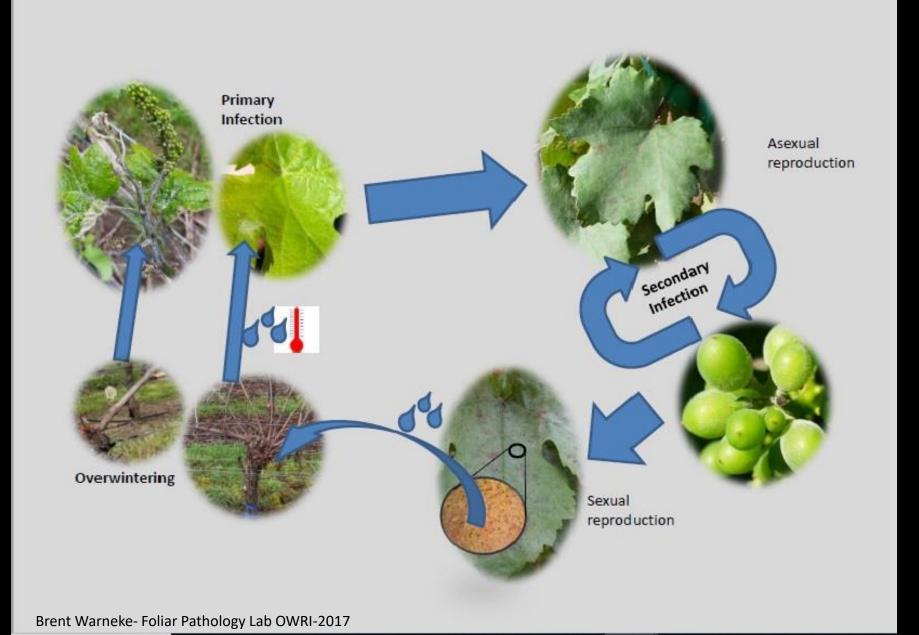
Principal growth Stage	Code	Description					
0: Bud	00	Dormant: winter buds pointed or rounded and bud scales closed, depending on cultivar					
	01	Buds beginning to swell					
	03	End of bud-swell. Buds swollen but not green.					
Development	05	"Wooly bud": brown wool visible on bud					
	07	Beginning of bud-break: green shoot tips just visible					
	08	Bud-break: green shoot tips clearly visible.					
1: Leaf Development	11	First leaf unfolded away from shoot					
	12	Second leaf unfolded					
	13	Three leaves unfolded					
	1_	Stages continue with additional leaves unfolded					
5: Inflores- cence Emerges	53	Inflorescence clearly visible					
	55	Inflorescence swelling: flowers pressed together					
	57	Flowers separate; inflorescence developed					
	61	10% caps fallen					
6: Flowering	65	50% caps fallen					
	68	80% caps fallen					
7: Fruit Development	71	Fruit set: fruit begins to form, flower remains lost					
	73	BB-sized berries					
	75	Pea-sized berries					
	77	Berries begin to touch in cluster					
	79	Bunch closure; berries touching					
8: Berry Ripening	81	Ripening begins (véraison): berries begin to color					
	85	Softening of berries					
	89	Berries ripe, harvest					

Figure 2. Principal vine growth stage scheme for grapes, adapted from *Phenological Growth Stages and BBCH-Identification Key of Grapevine* in *BBCH Monograph*, Meier 1997. (Lorenz et al., 1994)



Grape Powdery Mildew (Erysiphe necator)









Traditional Management Techniques

- Sulphur
- PotassiumBicarbonate
- Oils
- Synthetics

Bio-Control for PM

Barrier/surface area competion

- Bacillus subtilis, pumilis
- Streptomyces lydicus

Bio-Control for PM

Induced Systemic Response (ISR)

- Reynoutria sachalinesis Knotweed extract
- Swinglea glutinosa Tabog extract

Bio-Control for PM

Physical

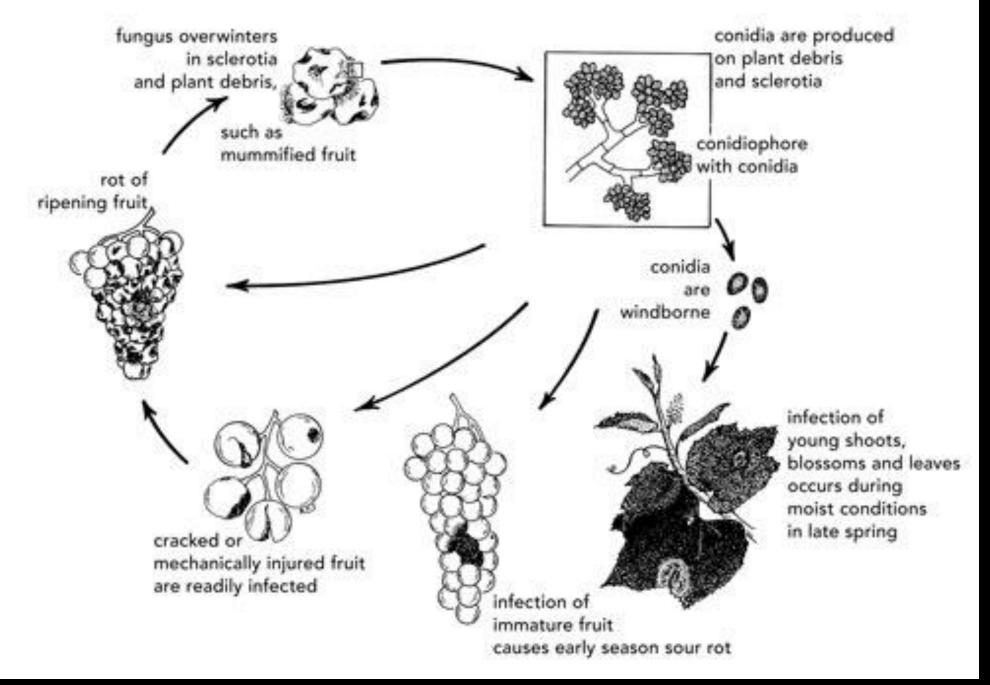
- Cinnamon aldehyde
- BLAD*
- Plant Oils-Neem, rosemary, clove etc





Botrytis

- Life Cycle
 - Over winter-mycelium or sclerotia
 - Activated in Spring by Water
 - Wind Dispersal
 - Latent infection re-activated at veraison
 - Uses necrotic tissue as food source



Key Control Period • Bloom, Post Bloom, Fruit Set





Growth Stage	Dormant— Early growth	6" shoots	Pre-bloom	Bloom	Fruit Set	Gro	Fruit Growth (summer)		Véraison	Pre-harvest
EL Stage	00-12	14-15	17–60	61-69	71	71-79			83-85	85-88
		POWDERY MILDEW								
Primary Applications		Sulfur: high label rate (7-10 days)	Products from 50	groups 3, 1 or U6	11, 13,	Sulfur: high rate (7 days)	Groups 3, 11, 13, 50 or U6	Sulfur: half rate (7-14 days)	Groups 3, 11, 13, 50 or U6	
Supplemental Applications		M-Pede or JMS Stylet Oil; Use caution with sulfur.								
Cultural Methods		Shoot thi posit		The second second	Ill leaves in Shoot positionin and hedging					
	BOTRYTIS									
Primary Applications				Spray if necessary (rainy weather)				bunch (EL 79)	o spray at closure and vérai- L81-83).	Spray if necessary
уфризации	During these growth stages, rotate and/or tank mix fungicides that have different mode of action (FRAC) groups so that no product is used more than two times per season to prevent fungicide resistance from developing. Always use product with a different FRAC group than was used for the previous application.									
Supplemental Applications	Fungicides that have Botrytis efficacy can be considered based on weather and cultivar susceptibility to Botrytis. Heed to warnings under "Primary Actions."									
Cultural Methods		Shoot thi posit			leaves in ster-zone	Shoot positioning and hedging				

. Example strategy for powdery mildew and Botrytis bunch rot control. Figure by Patricia A. Skinkis, © Oregon State Uni

Control Measures

Most effective treatments are cultural

- Air circulation (leaf removal, cleaning bloom trash)
- MILDEW PREVENTION!

Bio-Fungicides for Botrytis

- Bacillus
- Streptomyces griseoviridis
- Candida sake
- Chitosan





Trunk Diseases - Esca

- Detection Difficulty
 - Nursery
 - Ubiquitous
 - Symptomology trails infection

Trunk Diseases - Esca

- Treatments
 - Sealant
 - Synthetic
 - Biocontrols
 - Garlic oil
 - Bacterial
 - Fungal

Trunk Diseases - Esca Unfortunate Reality in the Willamette Valley



Assume infection beyond year 5



Trunk Diseases – Eutypa

- Canker vs systemic as with Esca
- Treat similary
- Get as much production out as possibly while making a replanting plan.



Bio pest control: Insect/Acari

Karl Mohr of Northwest Vineyard Service kmohr@nwvineyardservice.com









Eriophyid- Rust Mite Damage Spring

- Short Shoot Syndrome
- Stunted shoot growth
- "Frosted" appearance
- Drawstring appearance of the leaves
- Possible meristem death
- Excessive pubescence
- Causal pest- Rust Mite
 - Calepitrimerus vitis Nalepa





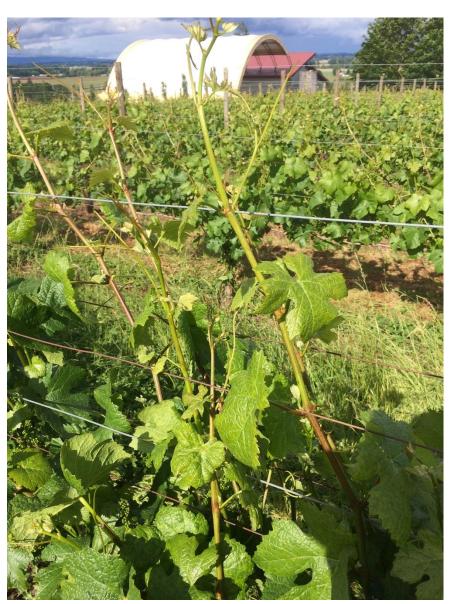


- Stunted shoot growth
- Drawstring appearance of the leaves
- Curling leaf margins
- Possible cluster damage
- Causal pest- Rust Mite
 - Calepitrimerus vitis
 Nalepa





Eriophyid-Rust Mite Damage Mid-Season



Eriophyid- Rust Mite Damage Late Season

- Bronzed leaf colour
- Stippling on any actively growing laterals
- Canopy discolouration appears to move
- Up the row or down the plant







Eriophyid- Rust Mite Scouting

Spring:

- Bud samples
 - Target known areas or high probability areas
 - Margins
 - Next to dirt/gravel roads
 - Adjacent to known infested areas
 - Collect secondary buds or expendable buds
 - Weekly sampling
 - Increase frequency based on phenology & forecast

Summer

- Leaf samples
 - Scout for leaves with stippling
 - Target mix of newer symptomatic leaves and 1-3 week old symptomatic leaves

Fall

- Target separate ½ of canopy samples (upper, middle, bottom third).
- Try to determine location of downward migrating mites.
- Double sided sticky tape traps.

Eriophyids from ethanol wash 80x

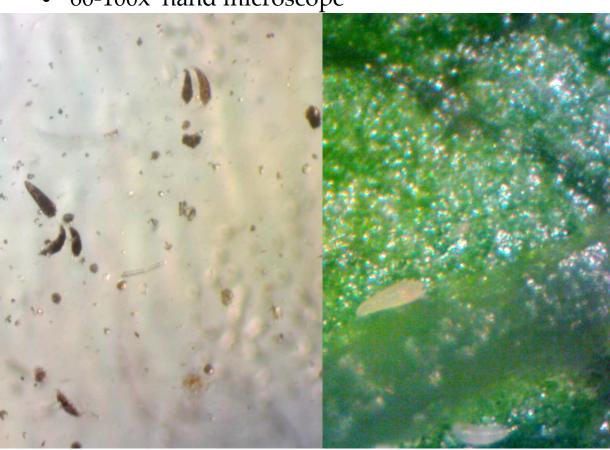
Eriophyids 40x

Ethanol Wash:

- Grind/Cut sample
- Add 20-40 mL 80% ethanol
- Aggitate
- Decant onto gridded petri dish
- Count under stereoscope @ 40x

In the Field

• 60-100x hand microscope











Foliar Damage-

- Creation of erinea (fuzzy blisters or pockets)
- Formed on newly forming leaves
- Later, more apparent on older leaves
- May damage flower clusters early midseason if populations are high enough.

Eriophyids- Erineum Mite

Eriophyid treatment options:

Traditional:

Sulphur at wooly bud (bud break)

- 2x applications 5-6 lbs/ac
- Every 10 days

Crop Oil at wooly bud (bud break)

- 1-2% solution
- Every 10 days

Spirodiclofen mid season (post infestation)

• 16 -34 fl oz



Bio Acaricide:

Chromobacterium **subtsugae** strain PRAA4-1 at wooly bud (bud break)

- 1 applications 2-3 lbs/ac *Isaria fumosorosea* Apopka Strain 97
 - 1 application, 1-2 lbs/ac

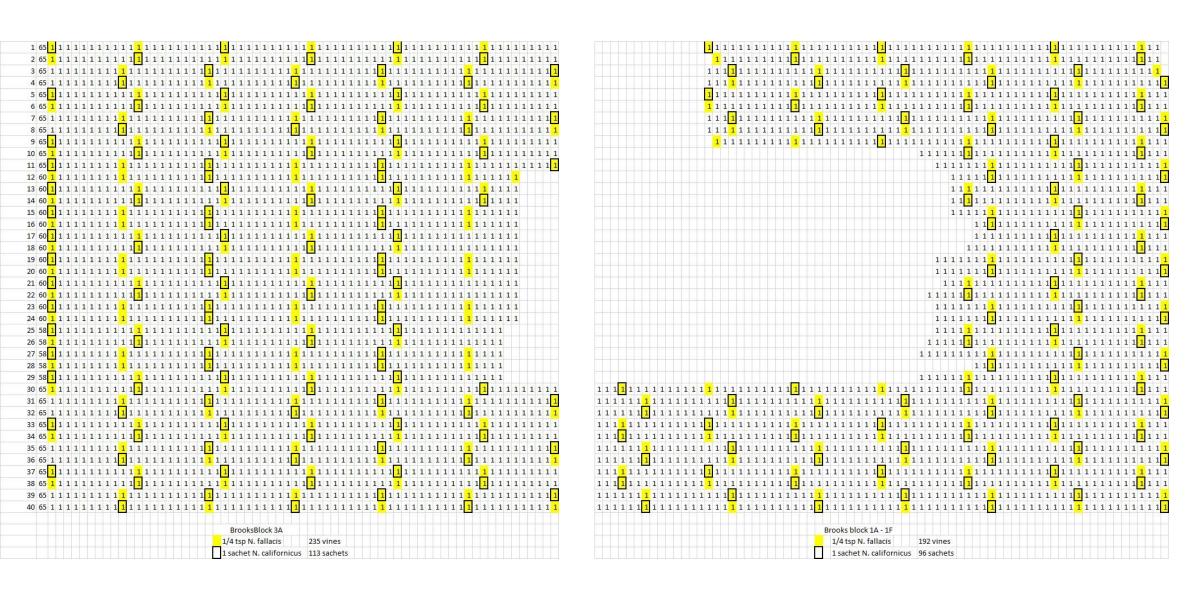


Pretadors released:

Typhlodromus pyri
Galendromus occidentalis 7000/acre
Neoseiulus cucumeris 2500/acre
Amblyseius californicus 3000/acre
Amblyseius andersoni
Chysopa sp 5000/acre



Case study- Rust mite & Erineum mite



Spider mites
Causal OrganismsTwo-spotted mite *Tetranychus urticae*Willamette Mite *Eotetranychus willamettei*Pacific Mite *Tetranychus pacificus*McDaniel Mite *Tetranychus mcdanieli*



Damage

- Red/orange marbling on foliage
- Some stippling seen prior to leaf discolouration
- Mites visible with naked eye
- Photosynthesis disruption

Have historically shown up when there is an imbalance in predator/prey populations. Especially in Organic farming systems that heavily rely on Sulphur.





A bit like a wreck on the 5. You want to turn away....but....

Shhhh!!! Be vehwy quiet. Hunting Tetranychidae

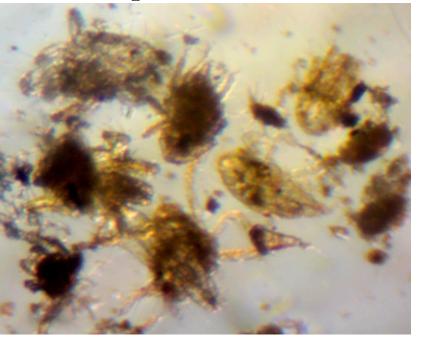


Scouting

- Locations with historical populations
- Near dirt/gravel roads
- Adjacent to infested blocks
- Trap plants *Phaseolus vulgaris*
- Presence absence



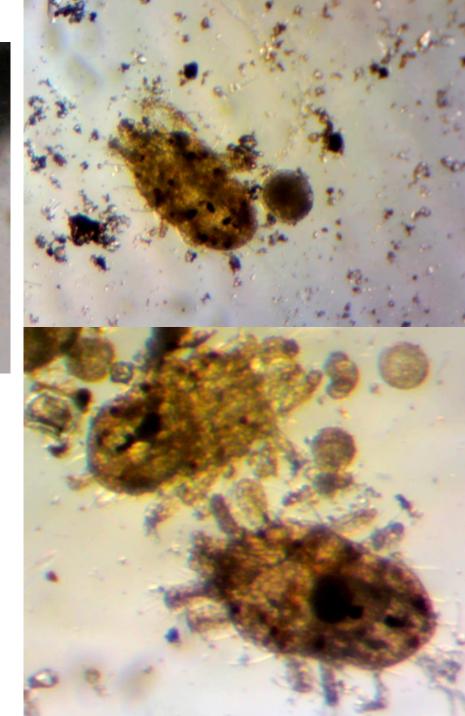
Perp walk







- Samples washed and decanted as with Eriophyids
- Well-preserved samples have been taken to ODA for plating and identification
- Two spotted, Pacific, Willamette, McDaniel have all been identified in the Willamette Valley



Tetranychidae Treatments

Traditional:

Cyflumetlofen

2x applications 13.7 fl oz/acre

- Up to 2x applications 13.7 fl oz-acre
- Every 14 days

Bio acaricide:

Chromobacterium **subtsugae** strain PRAA4-1

- 1x applications 2-3 lbs/ac *Burkholderia spp.* strain A396
 - 4-8 qts-acre

Predators:

Stethorus punctillium 100/acre Galendromus ocidentalis

10,000/acre

Neoseiulus fallacis 10,000/acre

Stratiolaelaps scimitus 25,000-





Cutworms







Damage:

- Damage occurs early spring just prior to bud break through the post budbreak period.
- More damage during colder springs when shoot growth is slower.
- Higher populations in areas with infrequent cultivation and dense undervine vegetation
- Observed organism- *Noctua pronuba*
- Severe outbreaks, they even get the secondary shoots.

Scouting:

Early spring:

- Leaf litter/undervine vegetation
- Wait for damage
- Night scouting

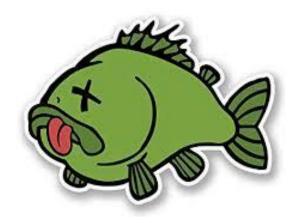
Summer:

- Light traps
- Kick through the brush



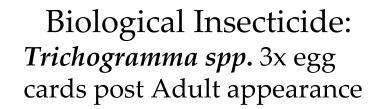


Traditional:
Carbaryl 2 qts/acre
Cyfluthrin 2.4-3.2 fl oz/ac
Chlorantraniliprole 3–4.5 oz/ac
Bifenthrin 8–16 fl oz





Biological Insecticide: *Chromobacterium* 1-3 lbs/acre **Spinosad** 4–8 fl oz *Bacillus thuringiensis* subsp. **kurstaki** 0.50 -1.25lbs/ac









Questions going forward:

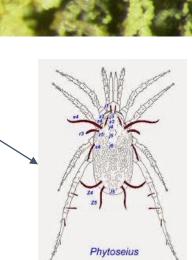
Given the Oregon Climate, which organisms would be good candidates to trial in a vineyard setting to combat eriophyidae and tetranychidae?

- *Kampimodromus aberrans-* too agressive?_
- Phytoseius finitimus- incompatible with the climate?
- Phytoseiulus longipes

 A phytoseiid may love (to eat) tetranychidae but where will the live?!?!







Questions Going Forward

What are considerations for cover crops within the context of other farming decisions i.e. no till, potential incompatibilities?

Is an approach that favours building and retaining indigenous populations/species and supplementing more likely to succeed and be resilient than adding potentially more competitive exotics?

Ensuring distribution in the field, or, there's got to be a better way?









Questions Going Forward

What resources are available for training personnel to scout for both pests and predators in the field?

What strategies for designing and implementing a bio-pest control program are the most important:

- Matching the predatory to site?
- Modifying the site to attract and accommodate more predators?
- What effect and in what way should traditional fungicide programs be modified to amplify beneficial effects and increase predator survival?
- Should existing native plant species selections guide beneficial selection?

Do potentials for university-lead studies exist?

Which organisms show the most potential and should be investigated first?



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